



**GENERAL SERVICES ADMINISTRATION FEDERAL
SUPPLY SERVICE AUTHORIZED FEDERAL SUPPLY
SCHEDULE PRICE LIST TRAINING AIDS, DEVICES &
INSTRUCTOR LED TRAINING SCHEDULE**

Special Item No. 27-400 Instructor Led Training & Web Based Training
FSC CODE: 6930
Special Item No. 27-500 Course Development and Test Administration



BSI Americas



BSI Management Systems America, Inc.
12110 Sunset Hills Road, Suite 200
Reston, VA 20190
Phone: (703) 437-9000
Phone: (800) 862-4977
Fax: (703) 437-9001

Internet Address: www.bsiamericas.com

Contract Number: GS-02F-0010U

Business Size: Large Business

Period Covered by Contract: 16 October 2007 to 15 October 2012
General Services Administration Federal Supply Service

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!TM, a menu driven database system. The Internet address for GSA Advantage!TM is <http://gsaadvantage.gov>. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov

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CUSTOMER INFORMATION

FSS SIN(s): 27-400 & 27-500

Contract Number: GS-02F-0010U

Contract Period: 16 October 2007 to 15 October 2012

Contractor's Name: BSI Management Systems America, Inc.

Contractor's Address: 12110 Sunset Hills Road, Suite 200

Reston, VA 20190

Attention: John Gioeli

Phone: (703) 437-9000 or 1-800-862-4977

Fax: (703) 437-9001

Business Size: Large Business

Data Universal Numbering System (DUNS): 04-738-9387

Contractor's Taxpayer Identification Number (TIN): 78988565

1a. Special Item Number(s) Desired for this contract:

SIN	DESCRIPTION
27-400	Instructor-Led Training & Web Based Training
27-500	Course Development and Test Administration

1b. All Course Development Labor Categories and rates can be found on page 5 of this pricelist

1c. All Training Course Pricing can be found on page 9 of this pricelist.

2. Maximum Order: The maximum dollar value per order for all services is \$1,000,000.

3. Minimum Order: \$ 100

4. Geographic Scope of Contract:

The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii and Puerto Rico.

Worldwide or Overseas locations are subject to negotiation, utilizing GSA schedule rates as base rates to negotiate a premium to compensate employees for entering "High Risk" duty areas or countries. All shipping, logistics and support issues will be negotiated with the Ordering Agency.

5. Point of Production: 12110 Sunset Hills Road, Suite 200
Reston, VA 20190

6. All prices listed reflect the net price for those services.

7. Quantity Discounts: None

8. Prompt Payment Terms: Net 30

9a. Government Purchase Cards: Are accepted at or below the micropurchase threshold.

9b. Government Purchase Cards: Are accepted above the micropurchase threshold.

10. Foreign Items: Not Applicable

11a. Time of Delivery: 30 DARO or As Negotiated with Ordering Agency

11b. Expedited Delivery: As Negotiated with Ordering Agency

11c. Overnight and 2-Day Delivery: Not Applicable

11d. Urgent Requirements: As Negotiated with Ordering Agency

12. F.O.B. Point(s): Destination; CONUS for Products

13a. Ordering Address: BSI Management Systems America, Inc.

12110 Sunset Hills Road, Suite 200

Reston, VA 20190

Attention: John Gioeli

Phone: (703) 437-9000 or 1-800-862-4977

Fax: (703) 437-9001

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment Address:

Mailing Address

BSI Management Systems America, Inc.
13910 Collections Center Drive
Chicago, IL 60693
Phone No.: (703) 437-9000
Fax No.: (703) 437-9001

Payment by Bank Transfer

BSI Management Systems America, Inc.
Bank of America
Account # 004133556951
ABA Routing # 0510-0001-7

- 15. **Warranty Provision:** Not Applicable
- 16. **Export Packaging Charges:** Not Applicable
- 17. **Terms and Conditions of Government Purchase Card Acceptance:** None
- 18. **Terms and Conditions of rental, maintenance and repair:** Not Applicable
- 19. **Terms and Conditions of installation:** Not Applicable
- 20. **Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not Applicable
- 20a. **Terms and Conditions for any other Services:** Not Applicable
- 21. **List of service and distribution points:** See listing on page 21 of this pricelist
- 22. **List of participating dealers:** Not Applicable
- 23. **Preventative maintenance:** Not Applicable
- 24a. **Special attributes such as environmental attributes:** None
- 24b. **SECTION 508 COMPLIANCE:**

If applicable in this contract Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services at the following: The EIT standards can be found at www.section508.gov/

www.bsiamericas.com

- 25. **Data Universal Numbering System (DUNS) Number:** 04-738-9387
- 26. **BSI Management Systems America, Inc. is registered with the Central Contractor Registration (CCR) Database.**

BSI MANAGEMENT SYSTEMS AMERICA, INC. LABOR CATEGORY RATES

Overview of BSI Management Systems America, Inc. Special Item Number 27-500.

Training Aids, Devices & Instructor Led Training Offering

See Following Full Product Descriptions. All Rates are BSI Management Systems America, Inc. Off-Site Rates.*

SINs	Order #	Labor Category Title	BSI Management Systems America, Inc. Rates 10/16/2007
27-500	BSI001	Trainer / Training Developer – ISO 9001:2000, AS 9100, TL 9000	\$169.27
27-500	BSI002	Trainer / Training Developer – ISO 14001	\$169.27
27-500	BSI003	Trainer / Training Developer – OHSAS 18001 / Z10	\$169.27
27-500	BSI004	Trainer / Training Developer – BS 15000/ ISO 20000	\$193.45
27-500	BSI005	Trainer / Training Developer – BS 7799 / ISO 27001	\$193.45
27-500	BSI006	Project Manager	\$193.45
27-500	BSI007	Trainer	\$241.81

***Proposed Rates are Off-site (at BSI Management Systems America, Inc. facility) only.**

Note: All non-professional labor categories must be incidental to and used solely to support Training Aids, Devices & Instructor Led Training, and cannot be purchased separately.

Prices are F.O.B. Destination and include the .75% IFF.

This contract does not participate in Disaster Recovery.

For additional information please contact John Gioeli at the BSI Management Systems America, Inc. GSA Technical Assistance Department at (703) 437-9000, Fax (703) 437-9001.

See Labor Category Descriptions that Follow.

BSI MANAGEMENT SYSTEMS AMERICA, INC. LABOR CATEGORY DESCRIPTIONS

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
BSI001	Trainer / Training Developer – ISO 9001:2000, AS 9100, TL 9000	5 years quality management experience. Demonstrated experience in defined industries.	Bachelors degree. IRCA or ANAB of industry standard accepted certified lead auditor.	Plans, manages and conducts site audits to ISO 9001:2000, AS 9100 or TL 9000. Writes audit report. Makes certification recommendation. Conducts surveillance audits.
BSI002	Trainer / Training Developer – ISO 14001	5 years environmental management experience. Demonstrated experience in defined industries.	Bachelors degree. IRCA or ANAB certified lead auditor.	Plans, manages and conducts audits to ISO 14001. Writes audit report. Makes certification recommendation. Conducts surveillance audits.
BSI003	Trainer / Training Developer – OHSAS 18001 / Z10	5 years health and safety management experience. Demonstrated experience in defined industries.	Bachelors degree. IRCA or ANAB certified lead auditor.	Plans, manages and conducts audits to OHSAS 18001 / Z10. Writes audit report. Makes certification recommendation. Conducts surveillance audits.
BSI004	Trainer / Training Developer – BS 15000/ ISO 20000	5 years information technology management experience. Demonstrated experience in defined industries.	Bachelors degree. IRCA or ANAB certified lead auditor.	Plans, manages and conducts audits to BS 15000/ ISO 20000. Writes audit report. Makes certification recommendation. Conducts surveillance audits.
BSI005	Trainer / Training Developer – BS 7799 / ISO 27001	5 years information security management experience. Demonstrated experience in defined industries.	Bachelors degree. IRCA or ANAB certified lead auditor.	Plans, manages and conducts audits to BS 7799 / ISO 27001. Writes audit report. Makes certification recommendation. Conducts surveillance audits.
BSI006	Project Manager	10 Years Project Related Experience	Bachelors degree.	Manages projects, coordinates auditors.
BSI007	Trainer	5 years management system experience. Demonstrated experience and understanding of delivered products.	Bachelors degree. IRCA or ANAB certified lead auditor.	Delivers training classes. Monitors examination. Marks examination and makes qualification recommendation.

**BSI MANAGEMENT SYSTEMS AMERICA, INC. LABOR CATEGORY
SUBSTITUTIONS INFORMATION**

BSI Management Systems America, Inc. will provide only people who meet or exceed the minimum qualifications within the labor category descriptions stated herein. BSI Management Systems America, Inc. labor categories provide for substituting experience for minimum education requirements and substituting educational degrees for years of experience. These substitutions are allowed for all BSI Management Systems America, Inc. labor categories unless specified in the description.

Allowable Substitutions

The table below presents the allowable substitutions based on the education and experience of the labor categories in the Pricelist. Experience should be professional and job related, however it does not have to be specific to the project to be accomplished. However, if a degree is used in place of experience, the degree should be related to the project or task.

DEGREE	DEGREE AND EXPERIENCE & EDUCATION SUBSTITUTIONS	RELATED CERTIFICATION SUBSTITUTIONS
	In general, where it is not stated, the following experience table may be substituted for not having the required degree, unless otherwise specified in the job description.	
Associate's	2 years relevant experience	Trade/Vocational School or Technical Training or Military Training in relevant field
Bachelor's	Associate's + 4 years relevant experience 6 years relevant experience	Professional or Industry Standard Technical Certification in a relevant field. (e.g. MCSE, CCNP, CNA, CNE)
Master's	Bachelor's + 4 years relevant experience Associate's + 8 years relevant experience 10 years relevant experience	Professional License [e.g. Professional Engineer, Registered Communications Distribution Designer (RCDD), Certified Professional Logistician (CPL)]
Doctorate	Master's + 4 years relevant experience Bachelor's + 8 years relevant experience 14 years relevant experience	

BSI MANAGEMENT SYSTEMS AMERICA, INC. TRAINING COURSES



BSI Americas



BSI Management Systems America, Inc. training courses can be found on the *GSA Advantage!* website at <http://www.gsaadvantage.gov> by inserting our contract number: GS-02F-0010U.



For a complete listing of our Training Courses, please contact BSI Management Systems America, Inc. at (703) 437-9000

SIN	Contractor Part No.	Qty.	Unit of Issue	Product Name	Product Descriptions	GSA Price
Public Training Courses						
Aerospace						
27-400	P-USA-AER-ASIMP	1	Ea	Implementing SAE AS9100 Revision B	3 Day Course	\$981.91
27-400	P-USA-AER-AS9KIA	1	Ea	SAE AS9100 Revision B Internal Quality Systems Auditor	3 Day Course	\$981.91
27-400	P-USA-AER-ASLA	1	Ea	SAE AS9100 Revision B Lead Auditor Course (RABQSA certified)	5 Day Course	\$1,878.64
27-400	P-USA-AER-UND9100	1	Ea	Understanding SAE AS9100 Revision B	2 Day Course	\$802.57
e-Learning						
27-400	P-OL-ISO-14001	1	Ea	Essentials of ISO 14001	3 Hour Course	\$133.61
27-400	P-OL-ESS-RCA	1	Ea	Essentials of Root Cause Analysis	2 Hour Course	\$67.25
27-400	P-OL-AER-AS9003	1	Ea	Essentials of SAE AS9003	1 Hour Course	\$88.78
27-400	P-OL-AER-AS9006	1	Ea	Essentials of SAE AS9006	2 Hour Course	\$88.78
27-400	P-OL-AER-AS9100REVB	1	Ea	Essentials of SAE AS9100 Revision B	3 Hour Course	\$133.61
27-400	P-OL-AER-AS9110	1	Ea	Essentials of SAE AS9110	3 Hour Course	\$88.78
27-400	P-OL-AER-AS9120	1	Ea	Essentials of SAE AS9120	2 Hour Course	\$88.78
27-400	P-OL-ESS-QMS-AP	1	Ea	The Essentials of Auditing Mgmt. Systems - Auditing Process	2.5 Hour Course	\$88.78
27-400	P-OL-ESS-QMS-I9000	1	Ea	The Essentials of Auditing Mgmt. Systems - ISO 9001:2000	2.5 Hour Course	\$88.78
Environmental						
27-400	P-USA-ENV-EMSQMS	1	Ea	EMS Auditor for QMS-Experienced Auditors (RABQSA certified)	3 Day Course	\$981.91
27-400	P-USA-ENV-EMSIA	1	Ea	EMS Internal Auditor	2 Day Course	\$802.57
27-400	P-USA-ENV-EMSLA	1	Ea	EMS Lead Auditor (RABQSA certified)	5 Day Course	\$1,609.62
27-400	P-USA-ENV-IMPEMS	1	Ea	Implementing an EMS	2 Day Course	\$802.57
27-400	P-USA-ENV-14K2004	1	Ea	Understanding Environmental Management Systems and ISO 14001:2004	1 Day Course	\$399.04
Food Safety						
27-400	P-USA-FS-UND22K	1	Ea	Understanding ISO 22000:2005	1 Day Course	\$399.04
27-400	P-USA-FS-22KIA	1	Ea	ISO 22000:2005 Internal Auditor Course	3 Day Course	\$981.91
27-400	P-USA-FS-ADVHACCP	1	Ea	Advanced Hazard Analysis Critical Control Point (HACCP) (IHA - Accredited)	3 Day Course	\$981.91
27-400	P-USA-FS-HACCP	1	Ea	Understanding Hazard Analysis Critical Control Point (HACCP)	1 Day Course	\$399.04
27-400	P-USA-FS-IMPSTF	1	Ea	Implementing Safe Quality Food (SQF)	2 Day Course	\$802.57
Health and Safety						
27-400	P-USA-OHS-IMPOHS	1	Ea	Implementing OHSAS 18001:2007	2 Day Course	\$802.57

SIN	Contractor Part No.	Qty.	Unit of Issue	Product Name	Product Descriptions	GSA Price
27-400	P-USA-OHS-OHSASIA	1	Ea	OHSAS 18001:2007 Internal Auditor	2 Day Course	\$802.57
27-400	P-USA-OHS-18KLA	1	Ea	OHSMS-OHSAS 18001:2007 Lead Auditor (RABQSA-certified)	5 Day Course	\$1,609.62
27-400	P-USA-OHS-UND18K	1	Ea	Understanding OHSAS 18001:2007	1 Day Course	\$399.04
Information Security						
27-400	P-USA-INS-IMPINS	1	Ea	Information Security Management Systems Implementation Course	3 Day Course	\$1,340.60
27-400	P-USA-INS-UNDINS	1	Ea	Understanding an Information Security Management System	2 Day Course	\$981.91
27-400	P-USA-INS-LAINS	1	Ea	ISO/IEC 27001:2005 Lead Auditor (IRCA-accredited)	5 Day Course	\$2,237.33
27-400	P-USA-INS-ISIA	1	Ea	ISO/IEC 27001:2005 Internal Auditor	3 Day Course	\$1,340.60
Integrated						
27-400	P-USA-OHS-OHSAS	1	Ea	Implementing & Auditing an Integrated Management System	2 Day Course	\$802.57
27-400	P-USA-QUA-9K14K18K	1	Ea	ISO 9001, ISO 14001, and OHSAS 18001 Integrated Internal Auditor	3 Day Course	\$981.91
27-400	P-USA-QUA-EMQU	1	Ea	ISO 9001:2000 and ISO 14001:2004 Integrated Internal Auditor	3 Day Course	\$981.91
IT Service Management						
27-400	P-USA-INS-20KIA	1	Ea	ISO/IEC 20000-1:2005 Internal Auditor	3 Day Course	\$1,340.60
27-400	P-USA-INS-UND20K	1	Ea	Understanding ISO/IEC 20000-1:2005	1 Day Course	\$443.88
27-400	P-USA-INS-IMP20K	1	Ea	Implementing ISO/IEC 20000-1:2005	2 Day Course	\$981.91
Medical						
27-400	P-USA-MDM-IA13485	1	Ea	ISO 13485:2003 Internal Auditor	3 Day Course	\$1,071.59
27-400	P-USA-MDM-IMP13485	1	Ea	Implementing ISO 13485:2003	2 Day Course	\$892.24
27-400	P-USA-MDM-MDLA	1	Ea	ISO 9001:2000 Lead Auditor Course with Emphasis on ISO 13485:2003 (RABQSA-certified)	5 Day Course	\$1,878.64
27-400	P-USA-MDM-CEMARK	1	Ea	Medical Devices CE Marking (2-day Public)	2 Day Course	\$981.91
27-400	P-USA-MDM-UND13485	1	Ea	Understanding ISO 13485:2003	1 Day Course	\$399.04
27-400	P-USA-MDM-UND14971	1	Ea	Understanding ISO 14971:2007	1 Day Course	\$399.04
27-400	P-USA-MDM-UNDJPAL	1	Ea	Understanding Japan's PAL for Medical Devices	1 Day Course	\$399.04
Process Improvement						
27-400	P-USA-AUT-FMEA	1	Ea	FMEA	1 Day Course	\$399.04
27-400	P-USA-AUT-RCAMI	1	Ea	Root Cause Problem Solving - MFG	2 Day Course	\$802.57
27-400	P-USA-AUT-RCASE	1	Ea	Root Cause Problem Solving - Service	2 Day Course	\$802.57
Quality						
27-400	P-USA-QUA-IMP9K	1	Ea	Implementing ISO 9001:2000	2 Day Course	\$802.57
27-400	P-USA-QUA-9KIA	1	Ea	ISO 9001:2000 Internal Auditor Course (2-day)	2 Day Course	\$802.57

SIN	Contractor Part No.	Qty.	Unit of Issue	Product Name	Product Descriptions	GSA Price
27-400	P-USA-QUA-IQSA9K	1	Ea	ISO 9001:2000 Internal Quality Systems Auditor (RABQSA-certified)	3 Day Course	\$981.91
27-400	P-USA-QUA-LA9K	1	Ea	ISO 9001:2000 Lead Auditor (RABQSA-certified)	5 Day Course	\$1,519.95
27-400	P-USA-QUA-QSD	1	Ea	Quality Systems Documentation	2 Day Course	\$802.57
27-400	P-USA-QUA-UND9K	1	Ea	Understanding ISO 9001:2000	1 Day Course	\$399.04
Business Continuity						
27-400	P-USA-BCM-IND25999	1	Ea	Understanding Business Continuity Management	2 Day Course	\$981.91
On-Site Training (Maximum 20 Per Class)						
Aerospace						
27-400	O-USA-AER-ASIMP	1	Ea	Implementing SAE AS9100 Revision B	3 Day Course	\$6,456.42
27-400	O-USA-AER-AS9KIA	1	Ea	SAE AS9100 Revision B Internal Quality Systems Auditor	3 Day Course	\$6,456.42
27-400	O-USA-AER-ASLA	1	Ea	SAE AS9100 Revision B Lead Auditor Course (RABQSA certified)	5 Day Course	\$10,760.71
27-400	O-USA-AER-UND9100	1	Ea	Understanding SAE AS9100 Revision B	2 Day Course	\$2,152.14
e-Learning						
27-400	O-OL-ISO-14001	1	Ea	Essentials of ISO 14001	3 Hour Course	\$133.61
27-400	O-OL-ESS-RCA	1	Ea	Essentials of Root Cause Analysis	2 Hour Course	\$67.25
27-400	O-OL-AER-AS9003	1	Ea	Essentials of SAE AS9003	1 Hour Course	\$88.78
27-400	O-OL-AER-AS9006	1	Ea	Essentials of SAE AS9006	2 Hour Course	\$88.78
27-400	O-OL-AER-AS9100REVB	1	Ea	Essentials of SAE AS9100 Revision B	3 Hour Course	\$133.61
27-400	O-OL-AER-AS9110	1	Ea	Essentials of SAE AS9110	3 Hour Course	\$88.78
27-400	O-OL-AER-AS9120	1	Ea	Essentials of SAE AS9120	2 Hour Course	\$88.78
27-400	O-OL-ESS-QMS-AP	1	Ea	The Essentials of Auditing Mgmt. Systems - Auditing Process	2.5 Hour Course	\$88.78
27-400	O-OL-ESS-QMS-I9000	1	Ea	The Essentials of Auditing Mgmt. Systems - ISO 9001:2000	2.5 Hour Course	\$88.78
Environmental						
27-400	O-USA-ENV-EMSQMS	1	Ea	EMS Auditor for QMS-Experienced Auditors (RABQSA certified)	3 Day Course	\$5,918.39
27-400	O-USA-ENV-EMSIA	1	Ea	EMS Internal Auditor	2 Day Course	\$3,945.59
27-400	O-USA-ENV-EMSLA	1	Ea	EMS Lead Auditor (RABQSA certified)	5 Day Course	\$9,415.62
27-400	O-USA-ENV-IMPEMS	1	Ea	Implementing an EMS	2 Day Course	\$3,945.59
27-400	O-USA-ENV-14K2004	1	Ea	Understanding Environmental Management Systems and ISO 14001:2004	1 Day Course	\$1,972.80
Food Safety						
27-400	O-USA-FS-UND22K	1	Ea	Understanding ISO 22000:2005	1 Day Course	\$1,972.80
27-400	O-USA-FS-22KIA	1	Ea	ISO 22000:2005 Internal Auditor Course	3 Day Course	\$5,918.39

SIN	Contractor Part No.	Qty.	Unit of Issue	Product Name	Product Descriptions	GSA Price
27-400	O-USA-FS-ADVHACCP	1	Ea	Advanced Hazard Analysis Critical Control Point (HACCP) (IHA - Accredited)	3 Day Course	\$5,918.39
27-400	O-USA-FS-HACCP	1	Ea	Understanding Hazard Analysis Critical Control Point (HACCP)	1 Day Course	\$1,972.80
27-400	O-USA-FS-IMPSQF	1	Ea	Implementing Safe Quality Food (SQF)	2 Day Course	\$3,945.59
Health and Safety						
27-400	O-USA-OHS-IMPOHS	1	Ea	Implementing OHSAS 18001:2007	2 Day Course	\$3,945.59
27-400	O-USA-OHS-OHSASIA	1	Ea	OHSAS 18001:2007 Internal Auditor	2 Day Course	\$3,945.59
27-400	O-USA-OHS-18KLA	1	Ea	OHSMS-OHSAS 18001:2007 Lead Auditor (RABQSA-certified)	5 Day Course	\$9,415.62
27-400	O-USA-OHS-UND18K	1	Ea	Understanding OHSAS 18001:2007	1 Day Course	\$1,972.80
Information Security						
27-400	O-USA-INS-IMPINS	1	Ea	Information Security Management Systems Implementation Course	3 Day Course	\$6,994.46
27-400	O-USA-INS-UNDINS	1	Ea	Understanding an Information Security Management System	2 Day Course	\$4,662.97
27-400	O-USA-INS-LAINS	1	Ea	ISO/IEC 27001:2005 Lead Auditor (IRCA-accredited)	5 Day Course	\$11,209.07
27-400	O-USA-INS-ISIA	1	Ea	ISO/IEC 27001:2005 Internal Auditor	3 Day Course	\$6,994.46
Integrated						
27-400	O-USA-OHS-OHSAS	1	Ea	Implementing & Auditing an Integrated Management System	2 Day Course	\$3,945.59
27-400	O-USA-QUA-9K14K18K	1	Ea	ISO 9001, ISO 14001, and OHSAS 18001 Integrated Internal Auditor	3 Day Course	\$5,918.39
27-400	O-USA-QUA-EMQU	1	Ea	ISO 9001:2000 and ISO 14001:2004 Integrated Internal Auditor	3 Day Course	\$5,918.39
IT Service Management						
27-400	O-USA-INS-20KIA	1	Ea	ISO/IEC 20000-1:2005 Internal Auditor	3 Day Course	\$6,994.46
27-400	O-USA-INS-UND20K	1	Ea	Understanding ISO/IEC 20000-1:2005	1 Day Course	\$2,421.16
27-400	O-USA-INS-IMP20K	1	Ea	Implementing ISO/IEC 20000-1:2005	2 Day Course	\$4,662.97
Medical						
27-400	O-USA-MDM-IA13485	1	Ea	ISO 13485:2003 Internal Auditor	3 Day Course	\$6,725.44
27-400	O-USA-MDM-IMP13485	1	Ea	Implementing ISO 13485:2003	2 Day Course	\$4,483.63
27-400	O-USA-MDM-MDLA	1	Ea	ISO 9001:2000 Lead Auditor Course with Emphasis on ISO 13485:2003 (RABQSA-certified)	5 Day Course	\$11,209.07
27-400	O-USA-MDM-CEMARK	1	Ea	Medical Devices CE Marking (2-day Public)	2 Day Course	\$4,483.63
27-400	O-USA-MDM-UND13485	1	Ea	Understanding ISO 13485:2003	1 Day Course	\$2,241.81
27-400	O-USA-MDM-UND14971	1	Ea	Understanding ISO 14971:22007	1 Day Course	\$2,241.81
27-400	O-USA-MDM-UNDJPAL	1	Ea	Understanding Japan's PAL for Medical Devices	1 Day Course	\$2,241.81
Process Improvement						

SIN	Contractor Part No.	Qty.	Unit of Issue	Product Name	Product Descriptions	GSA Price
27-400	O-USA-AUT-FMEA	1	Ea	FMEA	1 Day Course	\$1,972.80
27-400	O-USA-AUT-RCAMI	1	Ea	Root Cause Problem Solving - MFG	2 Day Course	\$3,945.59
27-400	O-USA-AUT-RCASE	1	Ea	Root Cause Problem Solving - Service	2 Day Course	\$3,945.59
Quality						
27-400	O-USA-QUA-IMP9K	1	Ea	Implementing ISO 9001:2000	2 Day Course	\$3,945.59
27-400	O-USA-QUA-9KIA	1	Ea	ISO 9001:2000 Internal Auditor Course (2-day)	2 Day Course	\$3,945.59
27-400	O-USA-QUA-IQSA9K	1	Ea	ISO 9001:2000 Internal Quality Systems Auditor (RABQSA-certified)	3 Day Course	\$5,918.39
27-400	O-USA-QUA-LA9K	1	Ea	ISO 9001:2000 Lead Auditor (RABQSA-certified)	5 Day Course	\$9,415.62
27-400	O-USA-QUA-QSD	1	Ea	Quality Systems Documentation	2 Day Course	\$3,945.59
27-400	O-USA-QUA-UND9K	1	Ea	Understanding ISO 9001:2000	1 Day Course	\$1,972.80
Business Continuity						
27-400	O-USA-BCM-IND25999	1	Ea	Understanding Business Continuity Management	2 Day Course	\$3,945.59
**Per additional person & materials per course over 20. All except Certified/Accredited Courses and Aerospace courses						\$44.84